



## Compass Enterprise Coach Policies

Compass Enterprise program fees are non-refundable and are not able to be transferred to other coaches or used as credit towards other programs. No commissions are paid on registration fees.

### Pre-Requisites:

- Be a Certified Compass Coach that is currently leading a Compass coaching group for at least **three** months with at least **three** clients.
- Have experience in one or more of the following: training, organizational effectiveness, talent development, leadership development, consulting, coaching, human resources, diversity / inclusion, sales, and or a field related to business and corporations.
- Must provide resume and two written business or corporate references (which can be in the form of emails)
- Must complete a thirty (30) minute interview prior to training.
- Must attend live training calls (1 absence is excused; more than 1 absence and you will need to re-take the full training, see “disqualification”).
- Payment of \$249 registration fee (due after interview and acceptance into training)

### Participation

- Attend every call
  - You must attend 3 out of 4 of the live training calls. You may miss 1.
- Work the program
  - This is an active program. Field work will be included each week, and you will be expected to complete those activities.
- Participate actively
  - You will be expected to participate in weekly sessions. It is not acceptable for you to dial-in, check-in, then remain silent. A portion of your graduation/certification criteria will be based on your participation.

### Graduation/Certification Requirements

Once you graduate from our Enterprise Program, you will be certified to lead groups with corporate clients. The following is a summary of graduation requirements.

- Successfully complete the training program.
- Receive satisfactory designation for group participation.
- Retain Active Status within Compass.

- Remain an active Representative

### **Disqualification**

If you do not adhere to Participation Requirements, you will be disqualified from the program.

If you are disqualified the following policies apply;

- You may elect to enroll in a second program within 6 months. Should you fail to enroll in a second program within this period, you will no longer be qualified or considered for our Enterprise Program, regardless of your Compass investment.
- If you are asked to leave 2 programs, you will not have another opportunity, at any time, to participate in our Enterprise Program, regardless of your Compass investment.
- No refunds will be considered under any circumstances if you are asked to leave the program as a result of disqualification.